

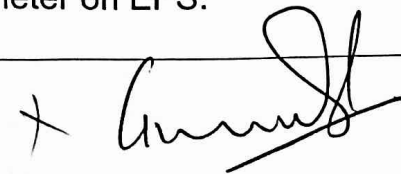
### THDCIL MoU FY 2022-23

S.No.	Name of the Parameter	Unit	Weightage	Target
1.	Revenue from Operations	Rs. in Cr.	09	2037.00
2.	Power Generation	MU	24	4813
3.	CAPEX	Rs. in Cr.	10	3207.54
4.	EBITDA as a percentage of Revenue	%	10	70.74
5.	Return on Capital Employed	%	15	7.15
6.	Asset turnover ratio	%	05	10.40
7.	Acceptance/Rejection of invoices of Goods & Services through TReDS Portal	%	05	100
8.	Procurement from GeM as % of total procurement	%	02	25
9.	Trade Receivables as no. of days of Revenue from Operations	No. of Days	03	45
10.	Expenditure on R&D / Innovations Initiatives as % of PBT	%	02	1
11.	Increase in Earnings per Share over previous year	%	15	10
<b>Grand Total</b>			<b>100</b>	

**Notes:**

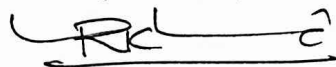
- CAPEX targets of CPSEs – As per Budget Document of Union Govt. (Statement 26).
- Target for Expenditure on R&D/ Innovations Initiatives is based on PBT of FY 2022-23 and achievement to be confirmed based on Annual Report of CPSE.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on EPS.
- No marks for achievement below 50.00% of Targets



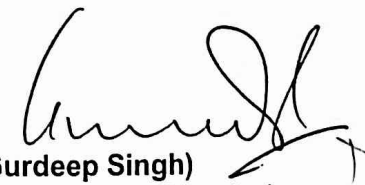


Compliance Parameter of THDCIL for FY 2022-23			
S. No	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs	-1	Certification by CEO/CMD
2.	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/Statutory/Secretarial Auditor Report(s)/Certification by CEO/CMD
3.	* Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis of confirmation from NITI Aayog/Certification by CEO/CMD
4.	(i) Procurement of goods and services through MSEs as % of Total procurement of goods and services – 25%	-1	On the basis of Sambandh portal
5.	(ii) Procurement of goods and services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	On the basis of Sambandh portal
6.	(iii) Procurement of goods and services through women MSEs as % of Total procurement of goods and services – 3%	-1	On the basis of Sambandh portal
7.	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Safety audit of all projects under construction and operation- Target completion date: 28.02.2023)	-1	Evaluation report as Certified by CEO/CMD
	<b>Total Marks deducted for Non-Compliance</b>	<b>-9</b>	

\* To the extent applicable to CPSE.



(R. K. Vishnoi)  
(Chairman & Managing Director)  
THDC India Ltd.



(Gurdeep Singh)  
(Chairman & Managing Director)  
NTPC Limited